



# Florida's CDL Consortium





# CDL Consortium Discussion

- \* Introductions

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- \* Industry Overview

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- \* Training Partnerships and Collaborations

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- \* Entry Level Driver Training

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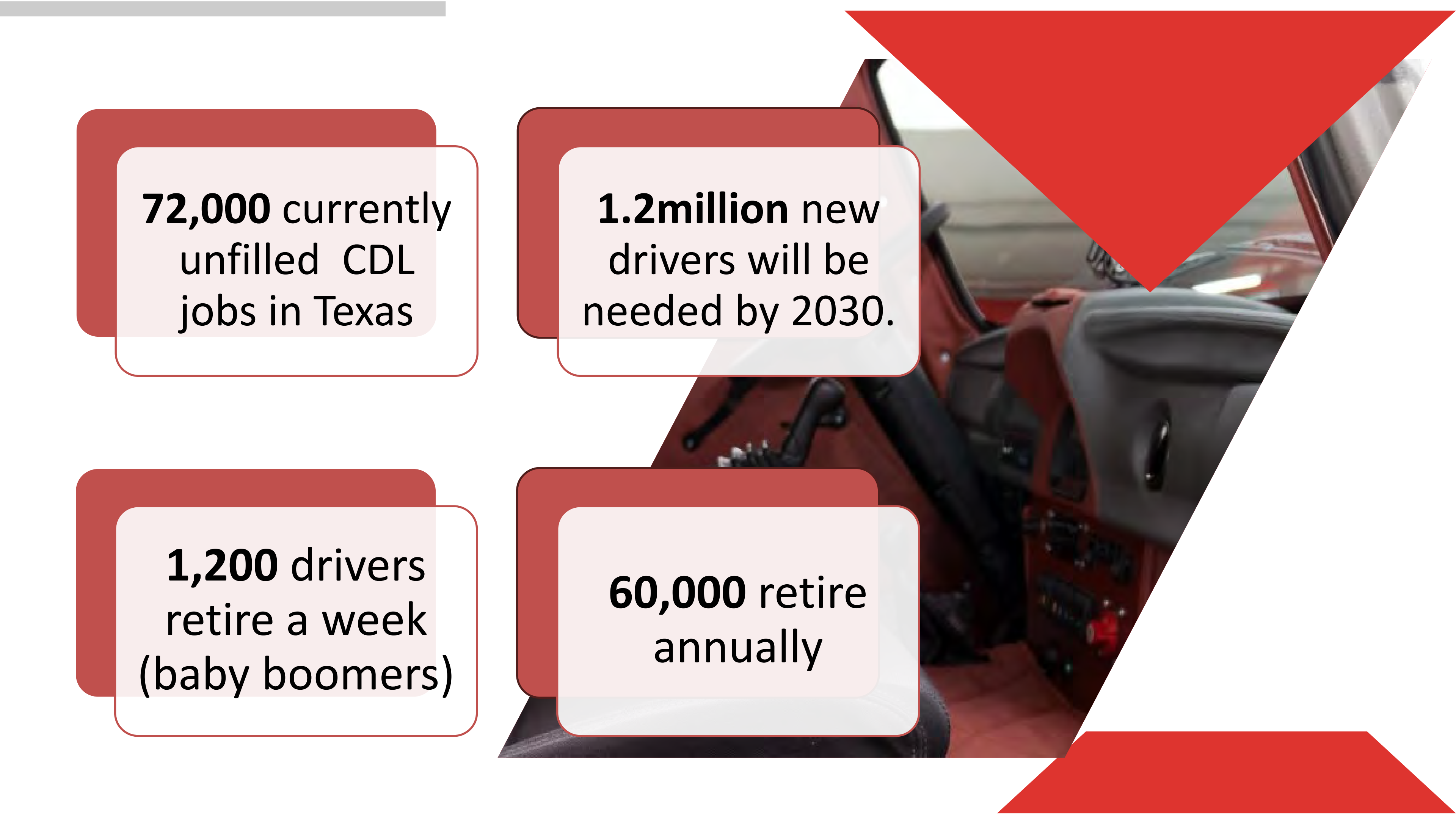
- \* Questions and Follow Up

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# Industry Overview



The infographic features a background image of a red truck's interior, showing the steering wheel and dashboard. Overlaid on this are four white text boxes with red borders, each containing a statistic. The statistics are arranged in a 2x2 grid. The top-left box states '72,000 currently unfilled CDL jobs in Texas'. The top-right box states '1.2million new drivers will be needed by 2030.'. The bottom-left box states '1,200 drivers retire a week (baby boomers)'. The bottom-right box states '60,000 retire annually'.

**72,000** currently unfilled CDL jobs in Texas

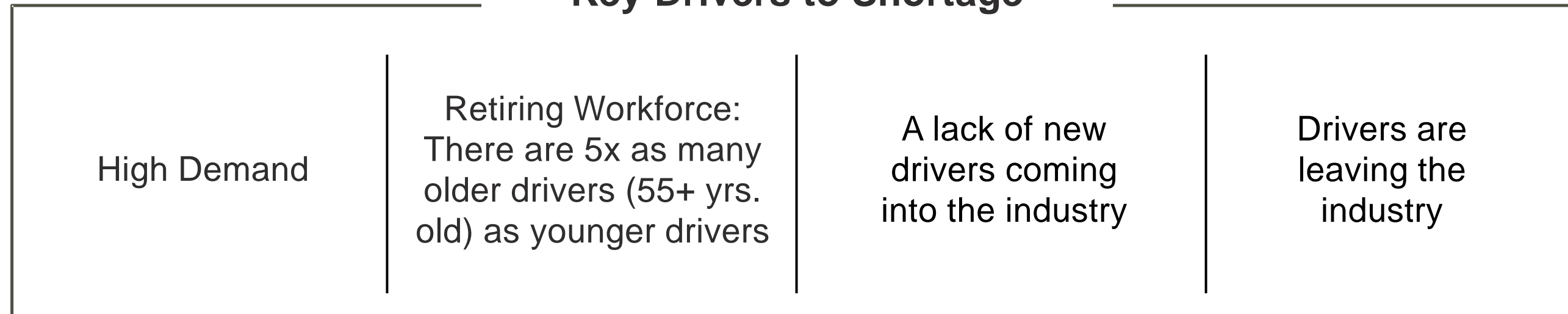
**1.2million** new drivers will be needed by 2030.

**1,200** drivers retire a week (baby boomers)

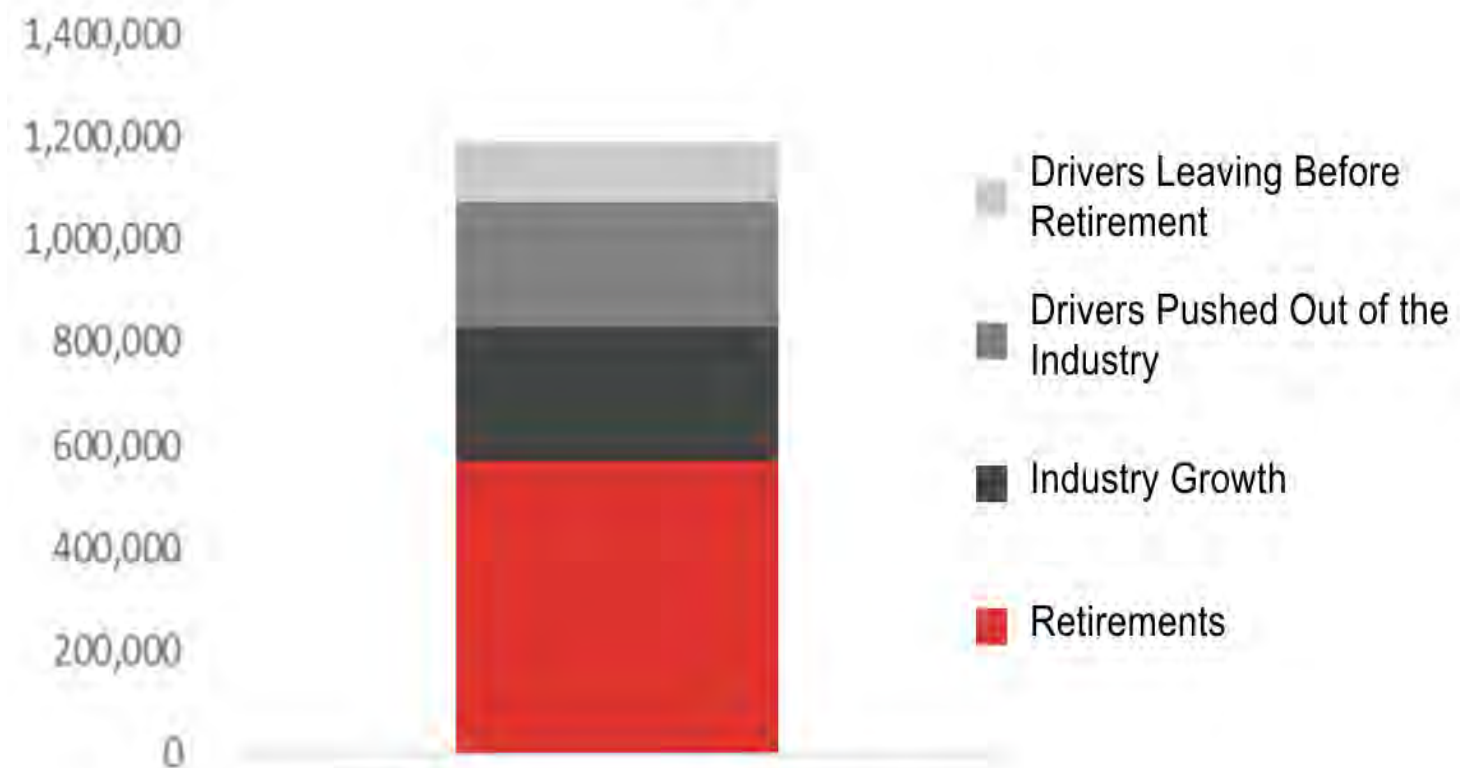
**60,000** retire annually

# FLORIDA'S INDUSTRY OVERVIEW – DRIVER SHORTAGE

## Key Drivers to Shortage



Total Drivers Needed from 2021 to 2031  
by Reason



Based on Indeed.com:

- Over **17,000** available CDL jobs in Florida.
- Forecasted growth is 8% annually through 2030.



TOP 30  
HIGH-DEMAND CAREERS

TOP 30  
HIGH-DEMAND  
CAREERS  
(2032)

STATEWIDE AND REGIONAL  
PROJECTIONS

FUTURE OF WORK  
FLORIDA

FLORIDA  
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TOP 30  
HIGH-DEMAND CAREERS

TOP 30 HIGH-DEMAND CAREERS  
(2032)

STATEWIDE

#	Career	Median Wage	Education
1	General & Operations Manager	\$47.80	B
2	Bookkeeping, Accounting & Auditing Clerks	\$22.22	SC
3	Heavy & Tractor-Trailer Truck Drivers	\$23.57	PS
4	Registered Nurses	\$38.92	A
5	First-Line Supervisors of Office & Administrative Support Workers	\$29.42	SC
6	Sales Reps of Services (except- advertising, insurance, financial, travel)	\$28.47	B*
7	First-Line Supervisors of Retail Sales Workers	\$22.79	SC
8	Accountants & Auditors	\$36.77	B
9	Sales Reps, Wholesale & Manufacturing (except- tech & scientific products)	\$29.49	SC
10	Management Analysts	\$39.61	B

Education Key

M+ = Master or above    A = Associate    SC = Some College  
B = Bachelor    PS = Postsecondary Credential    HS = High School

To learn more, contact:  
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## JOBS BY OCCUPATION

FLORIDA						
SOC Code	SOC Title	Employment			Percent Growth	Total Job Openings
		2022	2030	Growth		
53-0000	<b>Transportation and Material Moving Occupations</b>	804,459	877,702	73,243	9.1	926,964
53-3032	Heavy and Tractor-Trailer Truck Drivers	105,910	114,182	8,272	7.8	104,021
53-3033	Light Truck or Delivery Services Drivers	69,676	76,952	7,276	10.4	71,065
53-3052	Bus Drivers, Transit and Intercity	10,514	11,131	617	5.9	10,622
53-3058	Passenger Vehicle Drivers, Except Bus Drivers, Transit and Intercity	33,824	38,843	5,019	14.8	38,609
53-3099	Motor Vehicle Operators, All Other	3,464	3,755	291	8.4	4,899



# Who is FleetForce Truck Driver Training?





# OUR CORE VALUES

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## GRATITUDE

We speak joyful words with a grateful heart. We do not tolerate negativity, animosity, or cattiness.

## RESOURCEFUL

We are nimble, agile, and responsive. We do not tolerate obstinance, rigidity, or incompetence.

## EXEMPLARY

We believe in constant improvement through humility and consistency. We do not tolerate regression, complacency, or grandiosity.

## ACCOUNTABILITY

We practice collective trust through individual reliability. We do not tolerate entitlement, indolence, or dishonesty.

## SIMPLICITY

We use automation, consolidation, and elimination. We do not tolerate bureaucracy, pomposity, or pettiness.

## EMPATHY

We think their obstacle is our way. We do not tolerate callousness, aloofness, or apathy.





- We are personal.
- We care about quality.
- We are best-in-class.
- We care about our drivers.



# College Collaborations and Training Partners





# CDL Consortium and FleetForce Training Collaboration

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- Trucking continues to drive Florida's economy.
- Based on 2022 data, 1 out of every 19 jobs within the state lies within the trucking industry.
- Through this public-private partnership, CDL Consortium Colleges and FleetForce Truck Driver Training have awarded more than **2,000** Class A or B commercial licenses since the consortium was established in 2022.
- This training model has yielded an innovative way to empower more individuals across Florida the access to earn their commercial license, resulting in multiple job opportunities and continued educational opportunities.

# College Collaboration Timeline

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## 2021-2022:

- State College of Florida, Bradenton campus (fall 2021)
- The CDL Consortium was established in October 2022 as a direct need after the devastating impact of Hurricane Ian

## 2023-present:

- Participating Florida College System Institutions and technical colleges include:
  - State College of Florida, Manatee-Sarasota (CDL Consortium Lead),
  - Broward College
  - College of Central Florida
  - Daytona State College
  - Northwest State College
  - Pasco Hernando State College
  - Ridge Technical College (Polk County Schools)
  - Florida SouthWest State College
  - Santa Fe College



# Commercial Driver (CDL) Consortium





# CDL Consortium Impact 2024

Consortium Colleges	Program Start	Numbers Trained as of 12/1/24
State College of Florida	March 2022	676
Broward College	April 2023	491
College of Central Florida	April 2023	120
Daytona State College	April 2023	281
Northwest State College	March 2023	255
Pasco Hernando State College	May 2023	69
Ridge Technical College	May 2023	326
Florida SouthWest State College	April 2024	60
Santa Fe State College	May 2024	61
		<b>2,339*</b>

*\*Of the 2,339 trained, 84% have reported employment data resulting in multiple job opportunities with an average entry level wage of \$23.50 per hour.*



# Training Partners





# State and Federal Partnerships

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- FleetForce is the only Registered Apprenticeship CDL program in Florida.
- FleetForce is a DOD SkillBridge training partner assisting transitioning military servicemen and women to earn their CDL during the last 180 days of service preparing them for civilian work.
- FleetForce is a WIOA training provider for more than ten Career Sources throughout Florida. (CareerSource=Florida's Local Workforce Development Boards)





# Co-Enrollment at Partnering Colleges and Technical Colleges:

<b>Enrollment</b>	<ul style="list-style-type: none"><li>• Program started with SCF fall of 2021.</li><li>• Over 2,000 enrolled in CDL within 24 months.</li></ul>
<b>Co-Enrollment</b>	<ul style="list-style-type: none"><li>• Co-enrollment is in place with all partnering colleges.</li><li>• College teams and FleetForce Academic Partnerships have great collaborative relationship.</li><li>• Turn-key program.</li></ul>
<b>Funding Assistance</b>	<ul style="list-style-type: none"><li>• Student Self-Pay</li><li>• State funds for Workforce Education (Open-Door).</li><li>• Grants /Scholarships (WIOA, Skill Bridge, GI Bill)</li><li>• Employer sponsored</li></ul>
<b>Personnel</b>	<ul style="list-style-type: none"><li>• Success Coaches for individual student enrollment and pre-training requirements.</li><li>• Academic Partnership Coordinator communicates weekly with college point of contacts.</li></ul>



**DAYTONA  
STATE COLLEGE**



**THE CENTER FOR BUSINESS & INDUSTRY  
Certificate of Completion**

This certifies that

*Daniel Lunde*

has completed training requirements set forth in the Federal Motor Carrier Safety Regulations for entry-level driver training in accordance with 49 CFR 380 and including 49 CFR 380.503 for the  
40 Hour Class B Commercial Truck Operator Program powered by  
FleetForce Truck Driving School

*Michael Nieto*

Michael Nieto, Director,  
Daytona State College

the 21<sup>st</sup> Day of October 2024

*Jaida Purkiss*

FleetForce Student Services Coordinator



**State College of Florida  
Certificate of Completion**

This certifies that

*MARLON SOLORZANO*

has completed training requirements set forth in the Federal Motor Carrier Safety Regulations for entry-level driver training in accordance with 49 CFR 380 and including 49 CFR 380.503 for the

160 Hour Class A Commercial Truck Operator Program powered by  
FleetForce Truck Driving Training

completed on

the 8th Day of November, 2023 *Lindsey Van Fossen*

*Tra Williams*

Tra Williams, President  
FleetForce Truck Driving School

*Lindsey Van Fossen*  
FleetForce  
Student Services Coordinator



**Pasco-Hernando State College  
Certificate of Completion**

This certifies that

*DAH-LAY MARCELO-MARTINEZ*

has completed training requirements set forth in the Federal Motor Carrier Safety Regulations for entry-level driver training in accordance with 49 CFR 380 and including 49 CFR 380.503 for the

160 Hour Class A Commercial Truck Operator Program powered by  
FleetForce Truck Driving School

completed on

the 8th Day of March, 2024

*Tra Williams*

Tra Williams, President, FleetForce Truck  
Driving School

*Lindsey Van Fossen*

FleetForce  
Student Services Coordinator



# Manatee Technical College, Diesel Technician Students

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**CDL Class B Training**



# Entry Level Driver Training (ELDT)

<b>Modality</b>	<ul style="list-style-type: none"><li>• 160 hours (4 weeks) for Class A license</li><li>• 7am to 4pm (Monday through Friday)</li></ul>
<b>Curriculum</b>	<ul style="list-style-type: none"><li>• Instructs all 31 required components within Federal Motor Carrier Safety Administration</li></ul>
<b>Instructor Lead Theory and Hands-on Experience</b>	<ul style="list-style-type: none"><li>• Week 1: Classroom theory and lab (40 hours)</li><li>• Weeks 2-4: Skills Course, Vehicle Inspections, Basic Skills and Driving Experience (120 hours)</li><li>• Week 4: Test Preparation and Licensure</li></ul>
<b>Third Party Testing</b>	<ul style="list-style-type: none"><li>• Licensed 3rd Party Test Administrator for the State of Florida. The three-part, State-approved assessment includes the pre-trip inspection, basic skills and maneuvering, and road.</li></ul>
<b>Student Success Rate</b>	<ul style="list-style-type: none"><li>• 86% first time pass rate</li><li>• 91% second time past rate</li></ul>





# Discussion and Questions





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