



National
Science
Foundation



HCC



Grant Writing Strategies for NSF ATE Proposals

NCPN 2025

Greg Kepner & Mel Cossette

NavigATE Project NSF DUE#2348519

Hillsborough Community College

NSF ATE Grant Experience

Greg Kepner – 18 years



Principal Investigator

Midwest Photonics Education Center

ATE Projects (3)

Co-Principal Investigator

Micro Nano Technology Education Center

National Center for Optics and Photonics Education

Project Evaluator

Mentor-Connect Mentor

MentorLinks Mentor

NSF ATE Grant Experience

Mel Cossette – 24 years

Principal Investigator

Online Institutional Resource for
Material Science Technology Education

Co-Principal Investigator

Micro Nano Technology Education Center

ATE Projects (3)

Project Evaluator

Mentor-Connect Master Mentor





ATE Collaboration

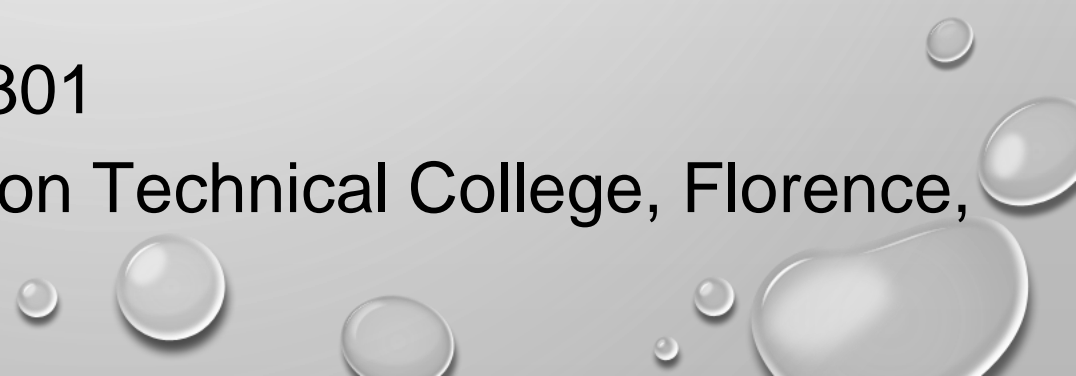
ATE NavigATE Project

- NSF DUE #2348519
- Hillsborough Community College, Tampa, FL

Micro Nano Technology Education Center

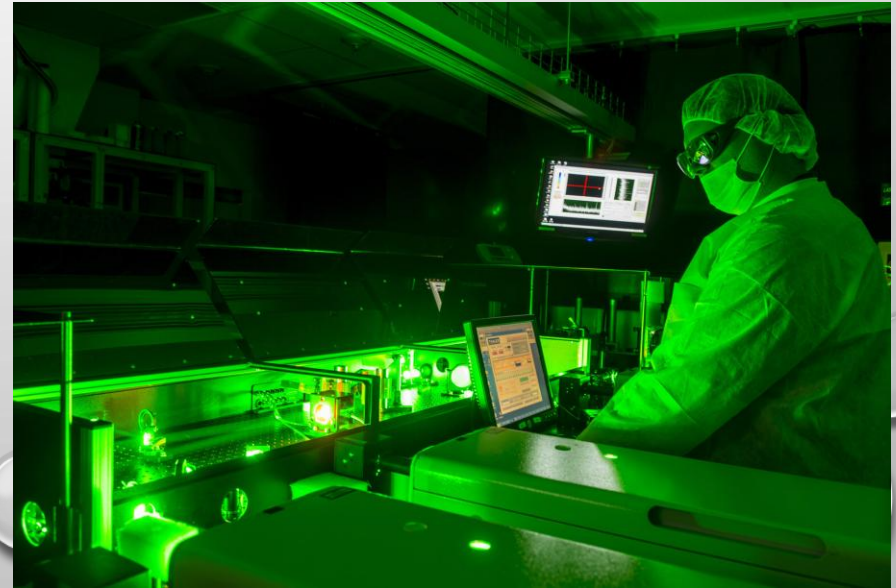
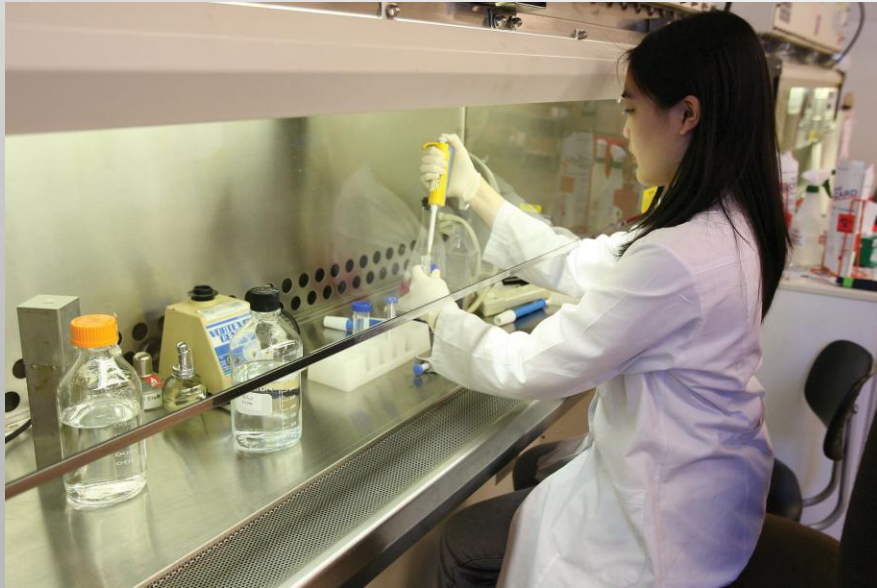
- NSF DUE #2000281
- Pasadena City College, Pasadena, CA

Mentor-Connect

- NSF DUE #2227301
 - Florence-Darlington Technical College, Florence, SC
- 

NSF ATE Program Purpose

The education of highly qualified science and engineering technicians for the advanced technology fields that drive our nation's economy.



What does NSF ATE fund?




=

- Faculty development
- Program development
- Curriculum development
- Outreach/Recruitment
- Student retention
- Industry partnerships
- Equipment upgrades
- And more....



NSF ATE Grantee Focus

- Institutions of Higher Education that award certificates and 2-year technology degrees
 - 2-year faculty must have a leadership role on all projects
 - 2-yr, 4-yr institutions and high schools can be supported (Education Pathways)
 - Partnerships with Industry and Workforce or Economic Development Entities required
- 

NSF 24-584



NSF 24-584: Advanced Technological Education (ATE)

Program Solicitation

Document Information

Document History

- **Posted:** June 24, 2024
- **Replaces:** [NSF 21-598](#)

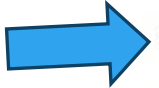
[View the program page](#)



National Science Foundation
Directorate for STEM Education
Division of Undergraduate Education



Full Proposal Deadline(s) (due by 5 p.m. submitting organization's local time):



October 03, 2024

First Thursday in October, Annually Thereafter

ATE Program Officers #1

Biotechnology/Biology/Chemistry

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- Michael Davis, e-mail: mdavis@nsf.gov
- Olivia Long, e-mail: olong@nsf.gov
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Evaluation/Research

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EDU/DUE

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Co-lead Program Director

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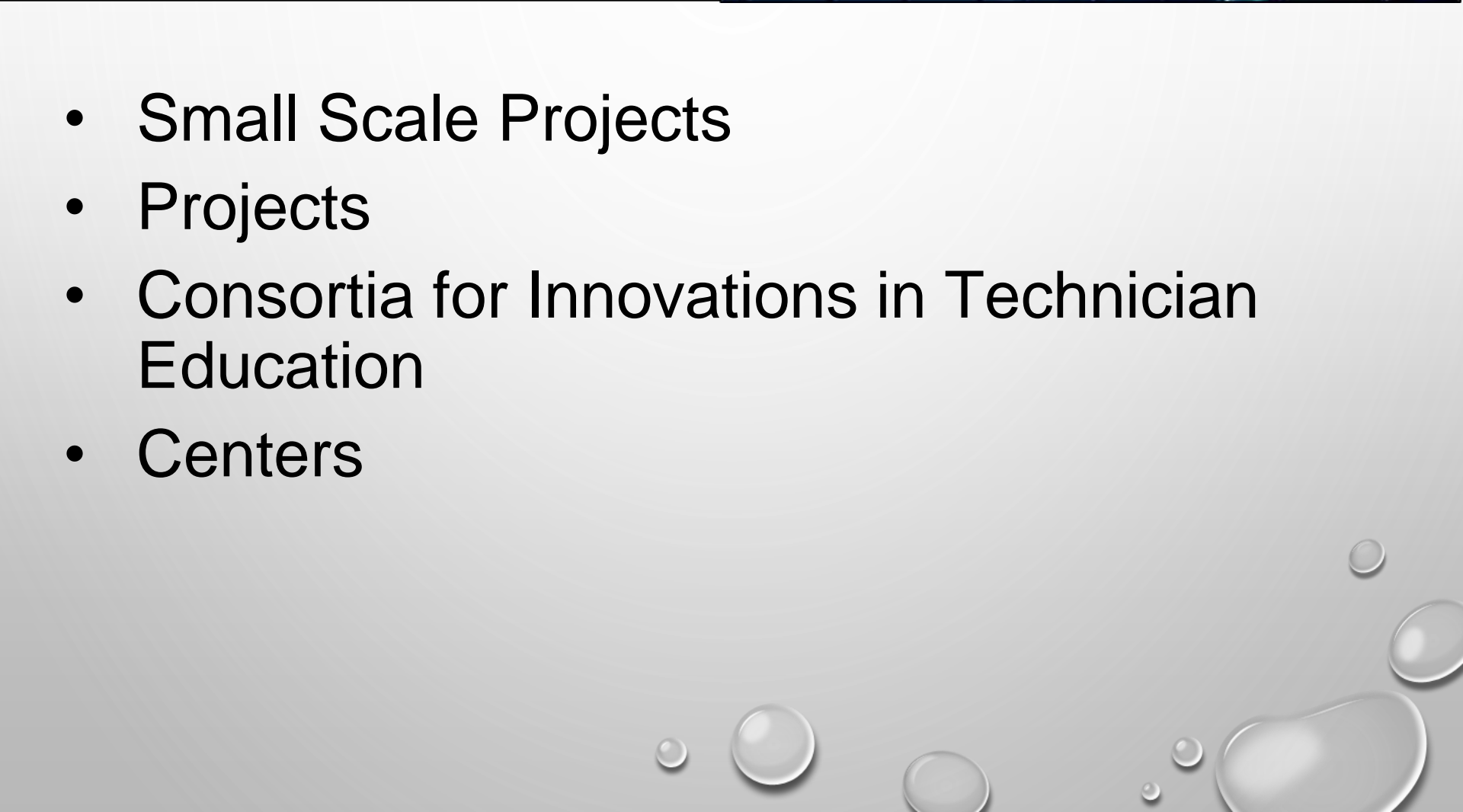
EDU/DUE

ATE Technology Areas

- Advanced Manufacturing Technologies
- Biotechnology
- Agricultural Technologies
- Energy and Environmental Technologies
- Engineering Technologies
- Information Technologies
- Micro and Nano Technologies
- Security Technologies
- Geospatial Technologies
- Autonomous & Emerging Technologies




Funding Tracks

- Small Scale Projects
 - Projects
 - Consortia for Innovations in Technician Education
 - Centers
- 



Funding Tracks


Small Scale Projects

- Up to 20 awards per year
 - Up to \$475k per award
 - Up to 3-year duration
 - Can serve as pilot project or prototype
- 



Funding Tracks

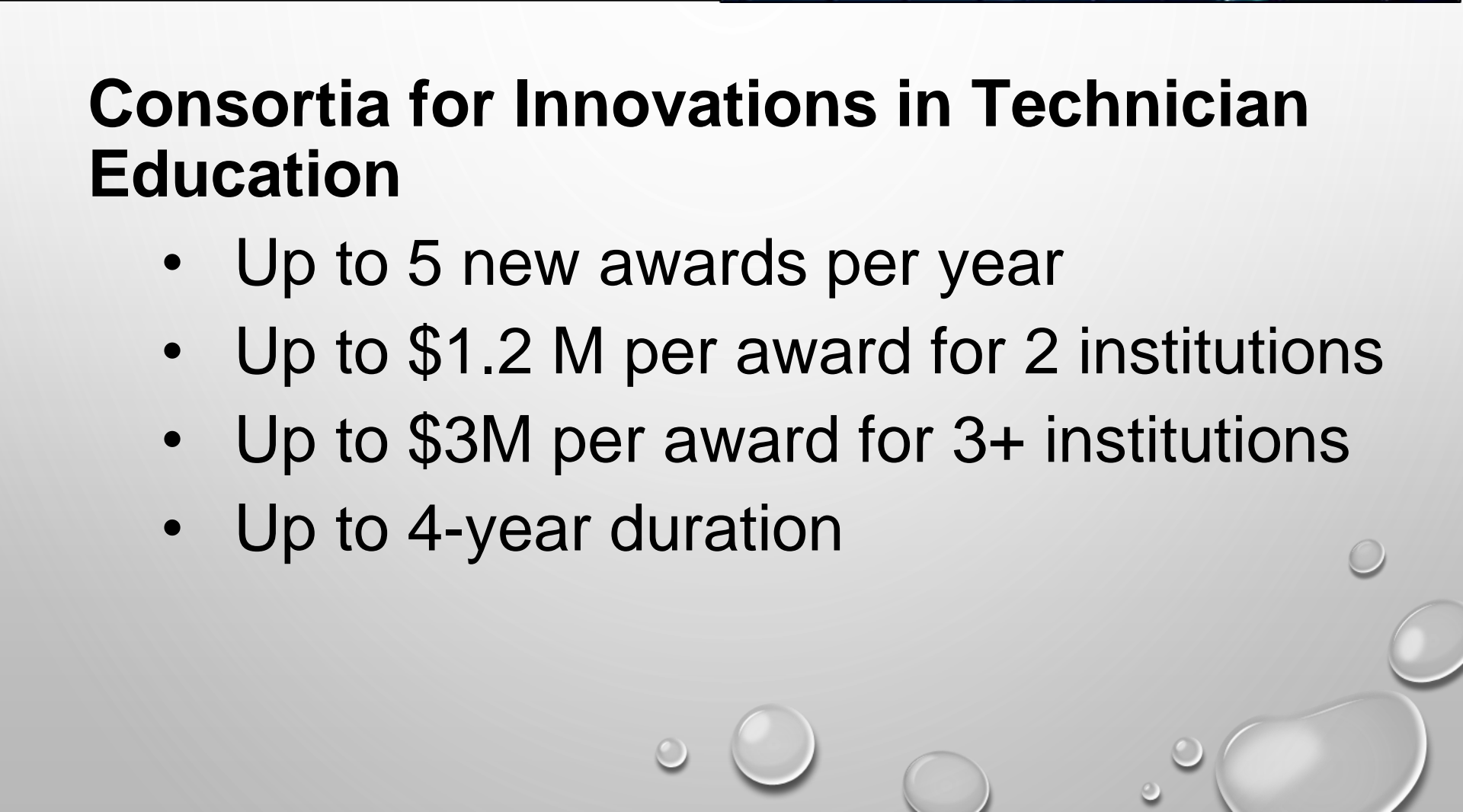
Projects

- Up to 45 awarded per year
 - Up to \$1M per award
 - Up to 3-year duration
 - Broad eligibility
 - Includes Applied Research on Technician Education
- 



Funding Tracks


Consortia for Innovations in Technician Education

- Up to 5 new awards per year
 - Up to \$1.2 M per award for 2 institutions
 - Up to \$3M per award for 3+ institutions
 - Up to 4-year duration
- 



Funding Tracks

Consortia for Innovations in Technician Education

- Strengthens partnerships
 - Specific industry or technology convergence
 - Collaborations with ATE Centers & Projects
 - Program improvement and development
- 

Funding Tracks

Centers

- Up to 10 total in U.S.
- Typically 1-3 awards per year
- Up to \$7.5m - 5 years
- Competitive renewal once
- Examples
 - Advanced Manufacturing
 - Engineering Technologies





Grant Strategy

- What?
 - Why?
 - Who?
 - When?
 - Where?
 - How?
- 




Grant Basics – What?

- Start with an idea
 - Demonstrate industry need
 - Tell the story
 - Abstract - description of the project
 - Results from Prior NSF support
- 



Project Summary

- Overview of the project
 - Disciplinary focus
 - Kinds of activities
 - Primary audience
 - Intellectual Merit
 - Potential to advance knowledge base
 - Broader Impacts
 - Potential benefit to society
- 

Grant Basics – Why?

- Motivating rationale
- Industry need
 - Labor statistics
 - O*NET data
 - Company postings
- Workforce development focus
 - Technician need


The top of the slide features a decorative background with a blue and green molecular structure, showing spheres and connecting lines. A white rounded rectangle is centered over this background, containing the title text.

Grant Basics – Who?

- Institution
 - Partners
 - People
 - Qualifications
 - Education
 - Experience
- 
- The bottom half of the slide has a light gray background with several realistic water droplets of various sizes scattered across it, primarily concentrated in the lower right corner.




Grant Basics – Where?

- Institution(s)
 - History
 - Facilities
 - Equipment
 - Other resources supporting project
 - Capacity
- 



Grant Basics – How?

- Goals - overarching
 - Objectives - specific
 - Activities - support goals and objectives
 - Deliverables
 - Numbers
 - Results
 - Impacts
- 

Grant Basics – Budget

- Personnel - salary and fringes
- Travel
- Equipment
- Supplies
- Contractual
- Direct
- Indirect
- No cost sharing

Grant Basics – Timeline

- Timeline for Activities
- Gantt chart example

	YEAR 1			YEAR 2			YEAR 3		
ACTIVITY 1	FA	SP	SU	FA	SP	SU	FA	SP	SU
TASK 1.1	X	X	X						
TASK 1.2		X	X						
TASK 1.3			X	X	X				
TASK 1.4			X			X			X
TASK 1.5					X	X	X	X	X

Grant Basics – Timeline

- Timeline for Activities
- Gantt chart example

	YEAR 1			YEAR 2			YEAR 3		
ACTIVITY 1	FA	SP	SU	FA	SP	SU	FA	SP	SU
TASK 1.1	■	■	■	■					
TASK 1.2		■	■						
TASK 1.3			■	■	■				
TASK 1.4			■			■			■
TASK 1.5					■	■	■	■	■

Grant Basics – Other

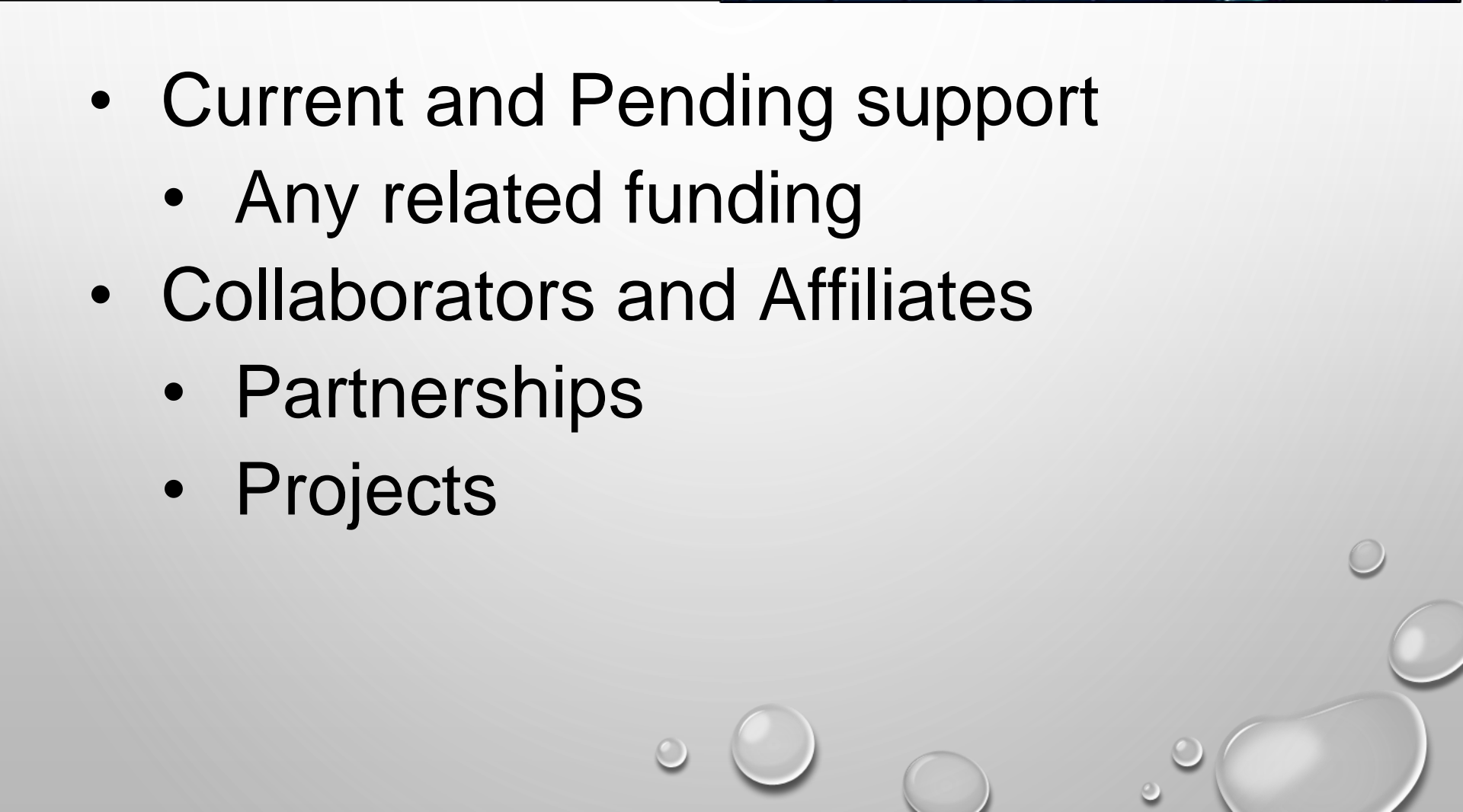
- Data collection
 - Data Management Plan - Security
- Evaluation
 - Evaluator – name if possible
 - Plan for evaluation
- Dissemination
 - Publications - Journals
 - Presentations - Conferences
 - Information sharing

Supplementary Documents

- References Cited – do your research
- Letters of Commitment
 - Specific commitments required
 - Follow solicitation (not PAPPG)
- NSF Biosketches
 - SciENCv format
 - Senior Personnel & Evaluator



Supplementary Documents

- Current and Pending support
 - Any related funding
 - Collaborators and Affiliates
 - Partnerships
 - Projects
- 



Grant Activities

Projects/Small Scale Projects

- Program Development and Improvement
 - Professional Development for Educators
 - Curriculum Development
 - Educational Materials Development
 - CTE and STEM Teacher Preparation
 - Undergraduate Research Experiences
 - Internships, Apprenticeships, Work Experiences
 - Instrumentation/Equipment Acquisition
- 



Mentoring Opportunities

There is something for everyone:

- MentorLinks
- Mentor-Connect
- Mentor Up
- MNT-EC
- Project Vision
- CCPI-STEM



Mentoring Examples

Mentor-Connect

- Small Scale Projects
- Second Chance – submitted and not funded
- Moving Up – higher level project funding
- Co-mentoring – Discipline partnership

70+% Funding Rate!

Mentor-Connect Services

- Individual Mentoring
- Technical Assistance
- Webinars & Tutorials
- Workshops
- Help Desk – Just-in-time answers
- Online Resource Library
- NSF Funding Process Guidance & Start-up Help
- Leadership Development

www.mentor-connect.org



FLORENCE-DARLINGTON
TECHNICAL COLLEGE

HOME

MENTOR
CONNECT

GET A
MENTOR

BE A
MENTOR

FIND A
RESOURCE

CONTACT
US

Search

MENTORING STEM FACULTY FOR NSF ATE GRANT WRITING & IMPLEMENTATION



Johnston Community College

Big congratulations to Ryan Bradshaw, David Oliver, Daphne Lewis, and Brian Worley of Johnston Community College one of Mentor-Connect's Cohort II mentee teams.

This dedicated team's hard work at JCC has paid off with a well-deserved \$645,836 grant from the National Science Foundation (NSF) to create an innovative simulated cyber range training environment with a focus on recruiting female students to cyber tech!

ARTICLE

Advanced Technology
Education & Workforce
Development Initiatives



MNT-EC Co-Mentoring

Micro Nano Technology Education Center

- Project proposal mentoring
- Co-mentoring with Mentor-Connect
- Emphasis in Micro Nano Technology
 - Materials Science Technology
 - Photonics Technology
 - Manufacturing Technology
 - Engineering Technology
 - Biotechnology




MNT-EC Mentoring Services

Review Micro/Nano related proposals

- Provide feedback and recommendations
- Subject matter expertise

Guidance on:

- NSF ATE Solicitation 24-584
 - PAPPG
 - NSF New Awardee Packet
 - NSF onboarding process
- 

www.micronanoeducation.org

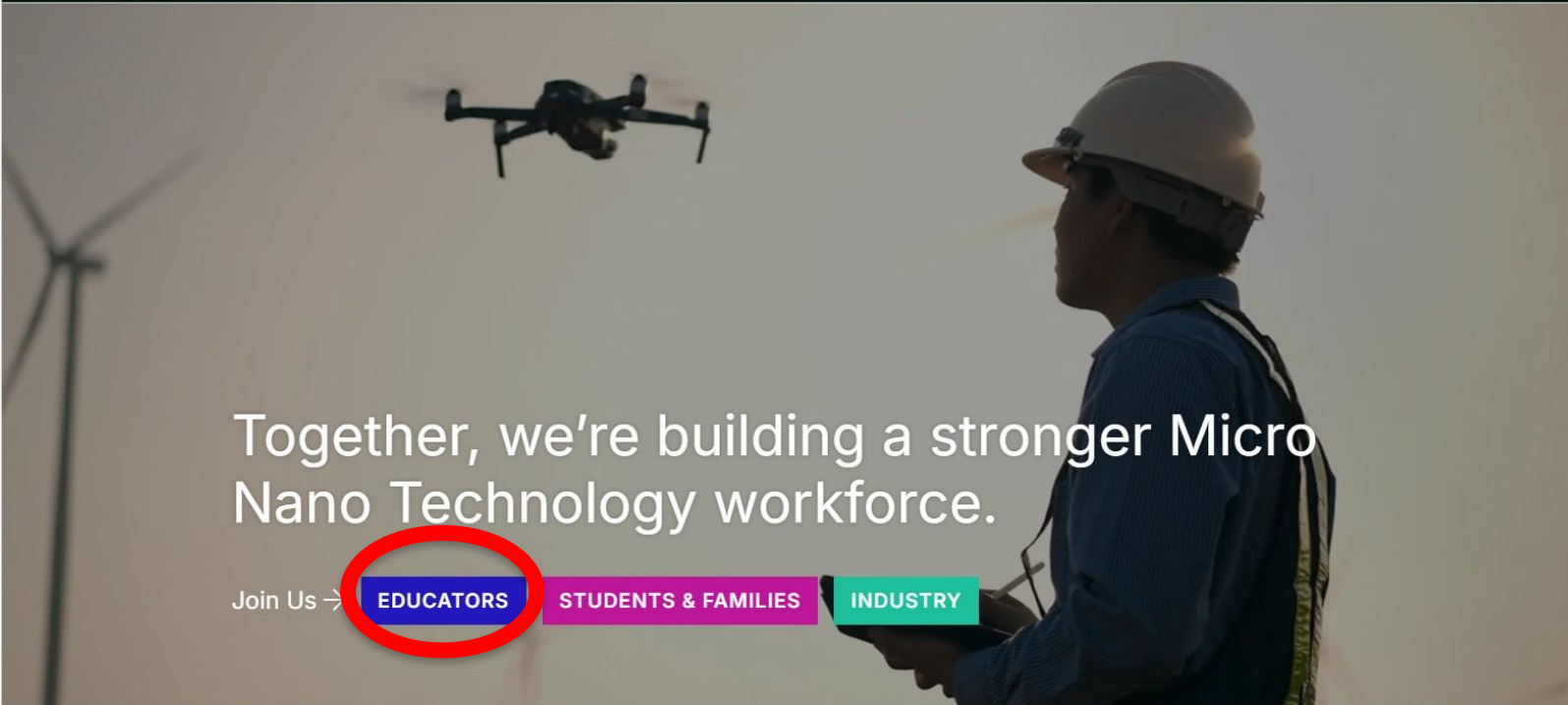


- Educators ←
- Students & Families
- Industry

- Calendar
- MNT-CURN
- Internship Connector
- Journal of Advanced Technological Education
- MNT-EC Mentoring
- Talking Technicians Podcast
- Think Small (News & Blog)
- About



▶ Micro Nano Technology Education Center



Together, we're building a stronger Micro Nano Technology workforce.

Join Us →

EDUCATORS

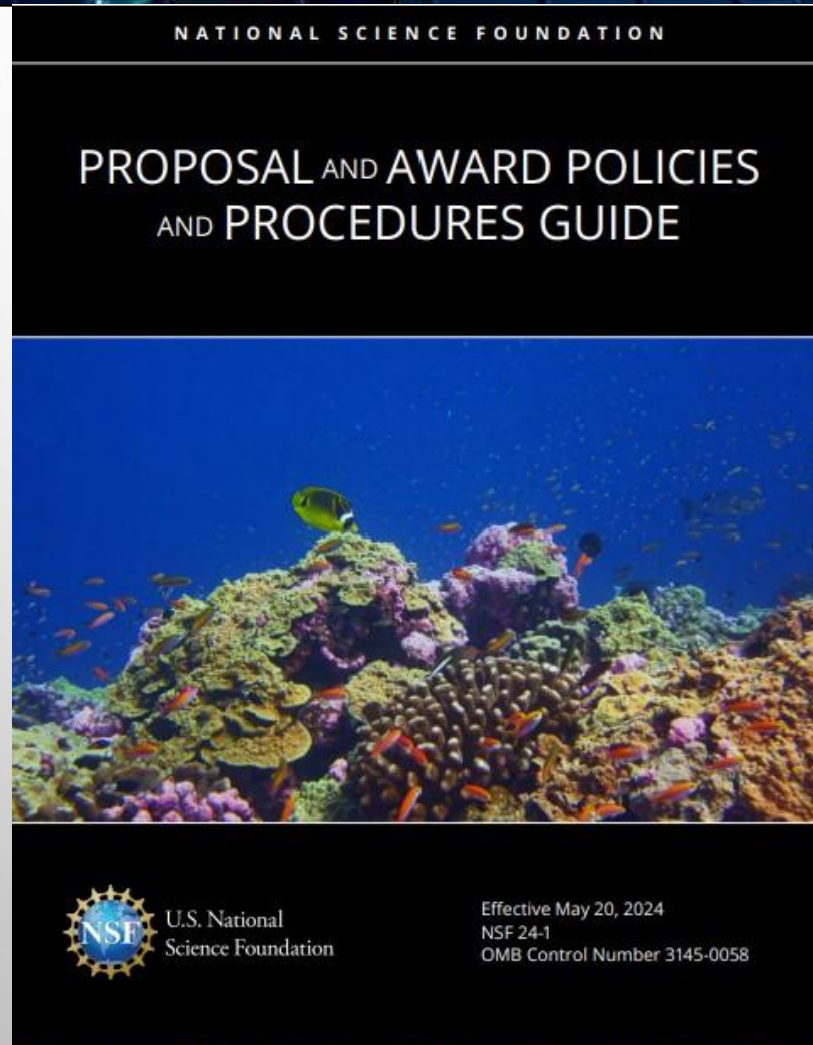
STUDENTS & FAMILIES

INDUSTRY



— THE LATEST —

PAPPG



PAPPG

- Proposal preparation instructions
- Submission guidelines
- NSF proposal processing and review
- Budget information
- Allowability of costs
- Financial requirements
- Post award requirements
- Grant administration



Journal of Advanced Technological Education

- Peer-reviewed technical journal
- Focus on technician education
- Authors are invited to submit an article
- ATE collaborative effort initiated by MNT-EC
- Dissemination opportunity for projects

ATE Central

- Information hub for NSF ATE community
- Free online portal
- Collection of products and materials
- ATE Central Handbook
- ATE Outreach Kit
- Activity Reports



www.atecentral.net

What is ATE?

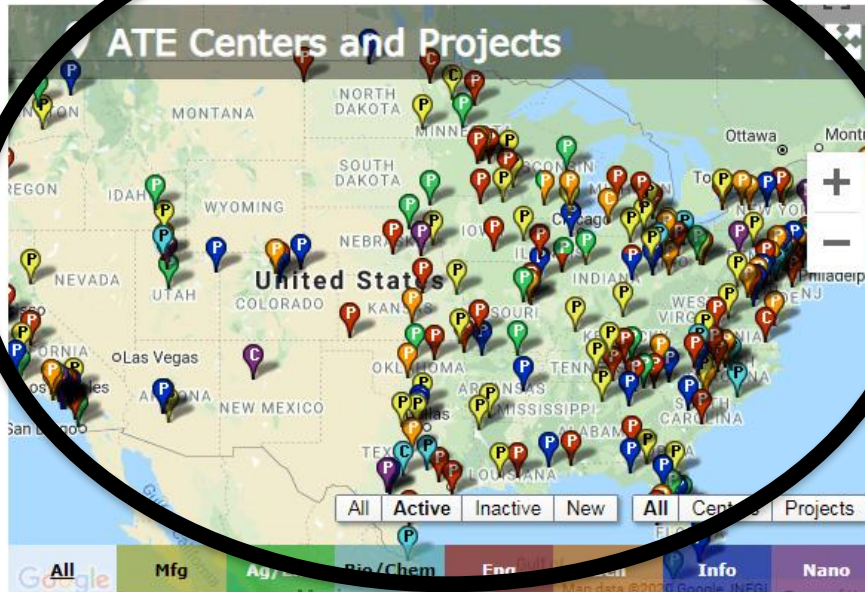
With an emphasis on two-year colleges, the [National Science Foundation's ATE \(Advanced Technological Education\)](#) program focuses on the education of technicians for the high-technology fields that drive our nation's economy.

[Learn More About ATE](#)

[ATE Central Tools & Services](#)

ATE Events

- MNT-EC Seminar**
Sep 9
- NSF ATE Grant Proposal Help**
Sep 10
- Archiving with ATE Central**
Sep 15
- MNT-EC Seminar**
Sep 16
- MNT-EC Seminar**
Sep 23
- Midwest Cisco Networking**



ATE Fact Sheet

Active ATE Centers	30
Active ATE Projects	335
ATE Resources	5,479
New Projects/Centers	116
New Resources	110

ATE Resources

Careers in BIOTECHNOLOGY
A Counselor's Guide to the Best Jobs in the United States
3rd Edition

By Gina Friesman-Hest and Julie Solberg

Careers in Biotechnology
A Counselor's Guide to the Best Jobs in the United States

cccbiotech.org

ATE News

NSF ATE Resources

NSF ATE www.nsf.gov/ATE

Mentor-Connect www.mentor-connect.org

MNT-EC www.micronanoeducation.org

ATE Central <https://atecentral.net/>

EvaluATE <https://www.evalu-ate.org/>





ATE Exhibit Booth

ATE Impacts Books

Informational Flyers

ATE Centers/Projects

Mentoring Opportunities

Journal of ATE

ATE Program Survey Highlights and more



Want more information?

Complete a brief survey at:



Read the ATE solicitation NSF 24-584 at:



Questions?

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Disclaimer: "This material is based upon work supported by the National Science Foundation under Grant No.2348519 and Grant No.2227301 and Grant No.2000281. Any opinions, findings, and conclusions or recommendations expressed in this material are those of the author(s) and do not necessarily reflect the views of the National Science Foundation."